

# A.V.R. Rao

A.V.R Rao has over 35 years of work experience in serving various senior management positions of Finance & Legal domain. He is currently holding the following posts.

- Chair Professor, National School of Business
- Adviser – Finance & Legal
- Guest speaker, IIMB
- Member, sub-committees, BCIC

Some of the other prominent posts that he held include,

- Head-Legal & Company Secretary, ANZ Operations & Technology Pvt. Ltd. a multinational Software company.
- Vice-President (Finance) and Company Secretary, Esanda Finanz & Leasing Ltd.,
- Contoller & Company Secretary, Index Computing,
- General Manager-Finance, Karnataka Antibiotics & Pharma. Ltd.,
- Company Secretary, Gangavati Sugars Ltd.

He is an expert at solving issues like critical managerial problems and professional management. Arranging/ monitoring of institutional / bank finance, financial planning, MIS, Company secretarial functions, Financial Management, matters related to Corporate law and Foreign Trade/ allied requirements, setting up of new ventures, especially Export Units, etc have also been his key strengths. Rao has also been a part of various committees of Trade Associations (including Vice-President, Confederation of Export Units, New Delhi).

He holds a bachelors degree in Law and Arts. He also holds a mater degree in Philosophy. He has always been passionate about teaching. He has served as Adjunct Professor in University of Texas at Dallas, USA. He has also taught at the National Institute of Ebginieering, Institute of Financial & International Mgmt, Vijaya / Renukacharya Colleges, Administrative Management College etc.

He has also been a guest faculty and trainer at

- University of Notredame & California State University, USA.
- Grindlays Institute of Training.
- MSR Institute of Management,
- Kausali Institute of Management,
- Institute of Chartered Financial Analysts,
- Christ College,
- BHEL,
- Leading banking institutions like Canara bank, Union bank and Vysya Banks

He has delivered many guest lectures over the year on prominent topics related to Law and Finance

## Law and governance

- Several topics on Company and allied laws
- Corporate governance
- SEZ
- STP
- Right to Information Act – basics
- Legal wonders & blunders
- Essentials of business contracts
- Contracts law

- Sarbanes Oxley
- Handling risks in Contracts
- Information Technology Act
- Incometax concessions for new industries
- Oppression and Mismanagement in Cos. – causes & remedies
- Company Directors - roles and responsibilities
- Privileges of Private Limited companies

### Finance & Accounts

- Accounting Standards
- Basics of Accounting
- Financial Management
- Corporate Finance
- Capital Budgeting
- Cash management in critical times

### Management

- Customer focus
- Business Frauds
- Time management
- Business ethics
- Spiritual influence on business
- Emerging world of work
- Management control techniques
- Learning leadership skills from Gita
- Spirituality in Management
- Leadership concepts
- Management mess up
- Project management – essentials
- Rags to Riches

### General

- Essentials of PPP
- PPP in Infrastructure
- Social impacts of PPP
- Managing life
- Life is fair
- Stress management
- Success through self-motivation
- Business etiquette
- Communication skills – key to success
- Attitude makes the difference
- Time management
- Challenges of change